

DWIGHT K. SCHULTZ

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EDUCATION

Bachelor of Science in Agribusiness

Brigham Young University-Idaho

Apr 2022
Rexburg, ID

- Minor: Supply Chain Management
- GPA: 3.5
- Relevant Courses: Business Analytics, Advanced Professional Writing, Sales and Negotiations, Organizational Effectiveness, Supply Chain Analysis
- Outdoor Activities Director
 - Planned logistics and budget for 20+ university-sponsored outdoor trips for students
 - Trained 30+ student volunteers to lead many diverse activities across Eastern Idaho

WORK EXPERIENCE

Owner and Operator

Schrute Farms

Dec 2007 – Present
Honesdale, PA

- Attained 4-star rating from 1000+ reviews on Trip Advisor for unique bed and breakfast experience through exceptional customer service and traditional farming activities
- Introduced new sources of revenue by hosting weddings and garden parties, which increased profits by 15%
- Built licensed and insured crossbow range and paintball course for local youth and survival enthusiasts
- Expanded product selection and hired additional employees to manage acquisition of 1600-acre farm add-on to existing 16-acre beet farm

Sales Associate

Staples

Jun 2009 – Aug 2013
Scranton, PA

- Increased overall customer satisfaction and retention by addressing customer needs swiftly and accurately
- Presented with Employee of the Month award every month for four years in a row due to high sales results and dedication to all rules and procedures in every aspect of job
- Utilized military-level observational skills to help apprehend 4 shoplifters and increase loss prevention

VOLUNTEER EXPERIENCE

Volunteer Sheriff's Deputy

Lackawanna County Sheriff's Department

Feb 2011 – Present
Scranton, PA

- Facilitated safety of county's residents through diligent notetaking and investigating suspicious persons
- Co-founded and trained group of neighborhood watch volunteers called Knights of the Night
- Assessed security measures at several local businesses and wrote provided recommendation reports for updating and improving premises safety
- Shadowed on-duty deputies to stay up-to-date on new methods and techniques used by law enforcement officers

Senpai (Assistant to the Sensei)

Goju Ryu Karate

Sep 2005 – Present
Scranton, PA

- Reduced injuries by 75% through replacing worn out equipment and checking for safety hazards
- Assumed maintenance responsibilities which allowed sensei to hold additional classes and increase profits

Full-time Volunteer Representative

The Church of Jesus Christ of Latter-day Saints

Nov 2008 – Nov 2010
Frankfurt, Germany

- Adapted to entirely different culture and connected with local people while serving 60-80 hours per week
- Obtained conversational fluency in written and spoken German within 6 months
- Devised lesson plans and strategies to help hundreds of people set and reach their personal goals
- Prepared and taught weekly training meetings for fellow volunteers to promote efficiency within the group